

WEIFANG HONGYUAN CHEMICAL CO., LTD

# SKYTECH CHEMICAL LIMITED

SKYTECH

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## 01 Who we are

- \* Skytech is an international company active in oil drilling chemicals, food additives, Road de-icing chemicals, and other related chemicals.
- \* Located in Weifang China, skytech is one of the top chemical companies on Production,
  Research and Distribution for chemicals under ISO9001 system.
- \* Skytech is currently supplying more than 51 kinds of products in 4 categories worldwide.
- \* Skytech is the largest company for whole series Calcium Chloride and calcium /sodium/zinc Bromide liquid/solid in China with annual capacity of 350,000 Mt.





## 02 History

- **1996.02** A major plant was established in Binhai Development Zone, Weifang city, china as a first manufacturing company of Na:Mg/Na:Ca mixture for road-de-icing in china.
- 1999.03 Plant build the first equipment to produce calcium chloride in Weifang.Calcium Chloride is made from the effluents of soda ash production, which used to be discharged into the Bohai Sea and caused serious pollution problem.

Under the process from soda effluents to Calcium Chloride, the pollution has been effectively eliminated. Calcium Chloride Dehydrate 74% 77 % min Flakes and Calcium Chloride Anhydrous 94 % min powder/granule are our major products, which are widely used in oil drilling, food producing, road de-icing ,anti-dusts etc.

- 2002.09 Plant was introduced new technology from U.S.A and build the first equipment to produce prill 94%min and export large quantity to ADCO middle east and most drilling companies.
- 2003.05 Plant was introduced new technology and build the first high-tower equipment to produce Calcium Chloride pellet 74-77%, 77-80%.
- **2004.04** Plant start to produce Calcium Bromide liquid/solid; Sodium Bromide liquid/Solid; Zinc Bromide liquid/Solid etc.
- 2004.05 Based on our qualified products and professional Requested by the customers worldwide, we set SKYTECH CHEMICAL was providing one station solution by expanding its products list to more than 20 kinds of products including Xanthan Gum, Potassium Actate, Potassium Formates and PHPA etc.



- **2006.06** Skytech was approved by Brenntag for supplying Calcium Chloride pellet 94 % min to U.S.A and signed sole agreements for three year to North America
- 2006.08 Skytech was approved by Univar for supplying Calcium Chloride 77% Flake to U.S.A market
- **2007. 06** Skytech was approved by sovadis and supply CC.Bromides,Xanthan Gum,HEC,PHPA To Europe Africa market
- **2007.10** Skytech was successfully cooperated with remy Group to supply Calcium Chloride,XC,Bromides etc.
- 2008.03 Skytech was successfully won the major conrtact of vietnam Petroleum to supply Calcium Chloride, Xanthan Gum, Bromides.
- 2009.06 Skytech was successfully won the contract of Canada Kissner Group to supply Calcium Chloride Flakes and Pellet with special customized products
- **2010.01** Skytech was successfully cooperated with Connell Brothes to supply CC on canada oil drilling markets



## 03 What we do

#### **Production and Distribution**

* Our core business is to supply	oil drilling mud	chemicals worldwide.
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- \* A full service of producing, storing, sale and shipping to customers, and providing marketing analyze and support.
- \* We cover a network of over several hundreds customers and sales is organized by the territorial principle.
- \* The sales team is trained using the knowledge, experience and principles of companies with whom we cooperate.
- \* With excellent organization and experienced team, we keep and cherish our brands in the top of the chemicals market.



## 04 What we can offer

- \* Calcium Chloride Series
- \* Bromides Series
- **\*** Oil Drilling Chemicals
- **\*** De-icing Chemicals
- **★** Food Additives
- \* Water Treatment Chemicals



## 05 Our team

#### Our Vision

Become the leading chemicals company for Oil Drilling Chemicals Industry, De-icing Industry and water treatment industry

#### **Our Mission**

Through partnership, teamwork and innovative business practices, we provide:

- Value-added service for our target customers by understanding their needs, applying our unique expertise and outstanding services.
- Distinctive representation for our suppliers by aligning our capabilities to meet their objectives through our superior market knowledge, strong customer relationships, and world distribution infrastructure.
- Growth opportunities for our employees through sustained profitability.

#### Our Core Values

Integrity, Win-Win Practice, Entrepreneurial, Thankfulness and Enjoyment





## **06 Our objectives**

#### **OPursuit of Excellence**

We relentlessly pursue continuous improvement and excellence in projects, products, processes, and services, and define success as getting the right things done well.

#### **OCustomer Service**

Good customer service helps us retain clients and generate repeat revenue. Keeping our customers happy should be a primary objective of your organization. Provide Value-added service is our ultimate goal.

#### **OPeople Oriented**

We keep great focus on the quality and loyalty of our employees and we offer a stimulation work environment, also opportunities for personal development and progress with our group.





# 07 Strategic partner





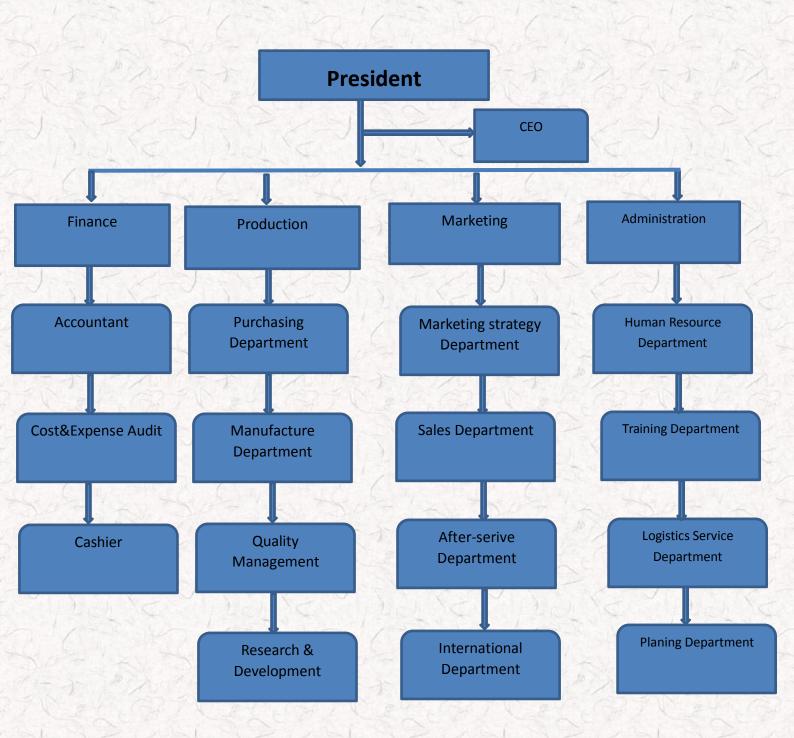








# 08 Organization chart





# 09 Products pictures















# Thank you for your attention!

## SKYTECH CHEMILCAL LIMITED

Plant Address: Binhai Xinxing Industry Park, Weifang city, P.R. China | 262737

Office Address:No.4358,Beigong East Street,Weifang City,P.R.China | 261041

TEL:+86-536-8766851 | FAX:+86-536-8258751 | info@skytech-corp.com

Website: www.skytech-corp.com

